

#### UPCOMING EVENTS IMPORTANT DATES

01 OCTOBER

SUBEX, Pristina

#### 02-03 OCTOBER

2nd German-Kosovar Economic Forum, Pristina

#### 08 OCTOBER

Meeting of the National Council for Economy and Investments, Pristina

#### 08-11 OCTOBER

Motek – The international trade fair for automation in production and assembly, Stuttgart

#### **09-12 OCTOBER**

Expopharm – The most important pharmaceutical trade fair in Europe, Munich

#### **15-19 OCTOBER**

Fakuma i Internationale Fachmesse für Kunststoffverarbeitung, Friedrichshafen

#### 18 OCTOBER

"10 Years of Berlin Process: Achievements, (missed) opportunities, way forward" Presentation and Discussion, Pristina

#### **22-23 OCTOBER**

"A Decade of the Berlin Process," Budva

#### **22-25 OCTOBER**

EuroBlech 2024, Hannover

Get the latest updates







Instagram

Icon Tower (9th floor) St. Bekim Fehmiu 110, 10000 Pristina, Kosovo www.oegjk.org

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#### HOW KDWV HELPS YOUR JOURNEY

#### 1. CREDIBILITY

Member companies are associated with KDWV not only for the services it offers but also for the credibility and recognition that KDWV has as a brand, both in Germany and Kosovo. Since KDWV's mandate and mission is to strengthen German-Kosovar economic relations, German companies or those collaborating with Germany gain additional recognition as a German investment in Kosovo by becoming members of the Chamber. Thus, they proudly become part of the German-Kosovar community through KDWV.

#### 2. NETWORKING

KDWV members have access to a wide network of professionals, industry leaders, political leaders, and university representatives, including contacts in Germany and Kosovo, with access to a network of over 2500 people.

#### 3. REPRESENTATION OF INTERESTS

KDWV is very active in advocacy and representing the interests of its members towards the government. KDWV receives input for its advocacy work through its six Clusters and the networks Clean Energy Network, FINTECH Kosovo, and Clean Call Alliance. Join the Clusters and contribute in this direction for your sector!

#### 4. SENIOR EXPERT SERVICE

companies in 40 different industries, from a database of over 12,000 German experts.

#### 5. TRAININGS AND WORKSHOPS

KDWV offers trainings and workshops, especially **9. MARKETING** on topics related to trends and regulations in the German market (e.g., German Supply Chain Due Diligence Law).

#### 6. STUDIES AND RESEARCH

KDWV processes statistics and data throughout the year and publishes reports in German and English. Members for Members: Opportunities for discounts on services and products from members for members.

#### 7. COLLABORATION **OPPORTUNITIES**

Opportunities for collaboration on projects, research, and initiatives with other members and German companies, through activities and delegations organized in Kosovo and Germany, including B2B meetings.

#### 8. SUPPORT AND ADVICE

Through the Senior Expert Service in Kosovo, KDWV employs qualified professionals with KDWV brings German expertise to its member knowledge of the German language and both the German and Kosovar markets and offers consultations on legal issues, compliance, ISO standards, finding partners, and facilitating German investments in Kosovo and Kosovar investments in Germany.

Opportunities to increase visibility through KDWV channels, publications, and events organized by KDWV.

#### 10. COMMUNITY ENGAGEMENT

Many members offer pro bono work for the KDWV business community, such as trainings and consultations, contributing to the responsible development of the community and the business climate in Kosovo.

KDWV also offers personalized paid services, including business establishment in Kosovo and Germany, franchising, joint ventures, partner supplier searches, searches, legal and consultations.

## DIRECTOR'S NOTE

#### Dear KDWV Members and Friends,

Welcome to the KDWV newsletter! Here, we bring you the latest on our activities, highlight members making waves, share success stories and key updates that shape German-Kosovar economic relations.

This space is all about connection—whether through new partnerships, exciting events, or industry insights that help you stay ahead. Each edition features inspiring stories of progress and opportunities for collaboration, ensuring you're always in the loop on what matters most.

Feel free to reach out - share your news, ideas, and feedback — let's keep building bridges between Germany and Kosovo together!

Warm regards,

Nora Hasani Executive Director KDWV



#### LEGAL GUIDE TO INVESTING IN KOSOVO 2024

The publication "Legal Guide to Investing in Kosovo 2024" by the law firm Vokshi & Lata, in collaboration with the German-Kosovar Business Association and Konrad Adenauer Stiftung (KAS), offers a comprehensive introduction to Kosovo's investment landscape, with a special focus on legal requirements or challenges, solutions to these challenges, and the opportunities Kosovo offers to foreign investors.

This guide covers important topics in the process of establishing a business in Kosovo, such as business registration, tax laws, and labor regulations.

A deeper understanding of these topics and potentials, which are elaborated in detail in this publication, facilitates the process for foreign investors in creating and implementing business ideas in Kosovo.



## HOW WILL AI AND SUSTAINABILITY RESHAPE THE FUTURE OF PROCUREMENT?

KDWV invites you to join the largest congress for procurement & supply chain in the DACH region, hosted by BME e.V., Europe's leading industry association for Supply Chain, Procurement & Logistics Professionals.

#### **Key topics include:**

- Procurement4Future: Al in Procurement
- SME Offensive: Empowering Small & Medium Enterprises
- Sourcing Strategies 2030
- Supply Chain Excellence

Happening on 13 - 15 November 2024, with 1,300+ participants, 160+ speakers, and 100+ exhibitors, this event is the perfect opportunity to explore cutting-edge innovations for purpose-driven, sustainable change.



## UNLOCK GERMAN EXPERTISE WITH THE SENIOR EXPERT SERVICE (SES)!

#### Looking to elevate your business or organization?

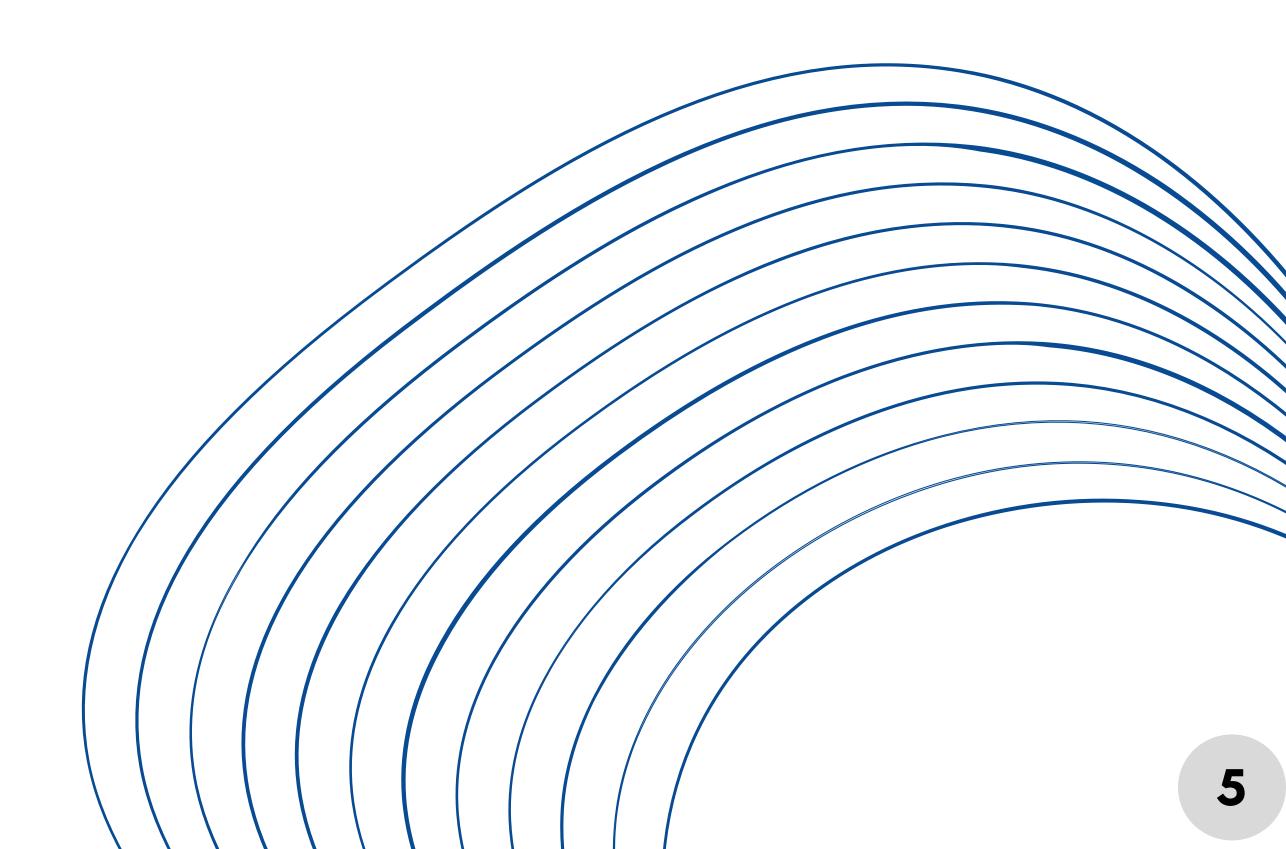
The Senior Expert Service (SES) offers unmatched access to the expertise of seasoned German professionals, each with over **30 years** of hands-on experience. From finance to technology, medicine, and beyond, SES has supported over **60,000 projects** in **170 countries** since 1983, bringing transformative expertise to every corner of the world! With a streamlined application process and a database of **12,500 experts,** SES makes it easy for you to bring in the specialized guidance your team needs, at only minimal local costs.

Getting started with SES is easy: submit a request, and SES's team in Bonn will match you with a specialist who fits your goals.

After a virtual introduction, your expert will spend three focused weeks with your team, guiding you toward impactful results. With free support from the German-Kosovar Business Association (OEGJK-KDWV) throughout the process, all you need to do is reach out to Elena Elshani at <a href="mailto:elena.elshani@oegjk.org">elena.elshani@oegjk.org</a> and start your journey to success!



ZUKUNFT DURCH ERFAHRUNG

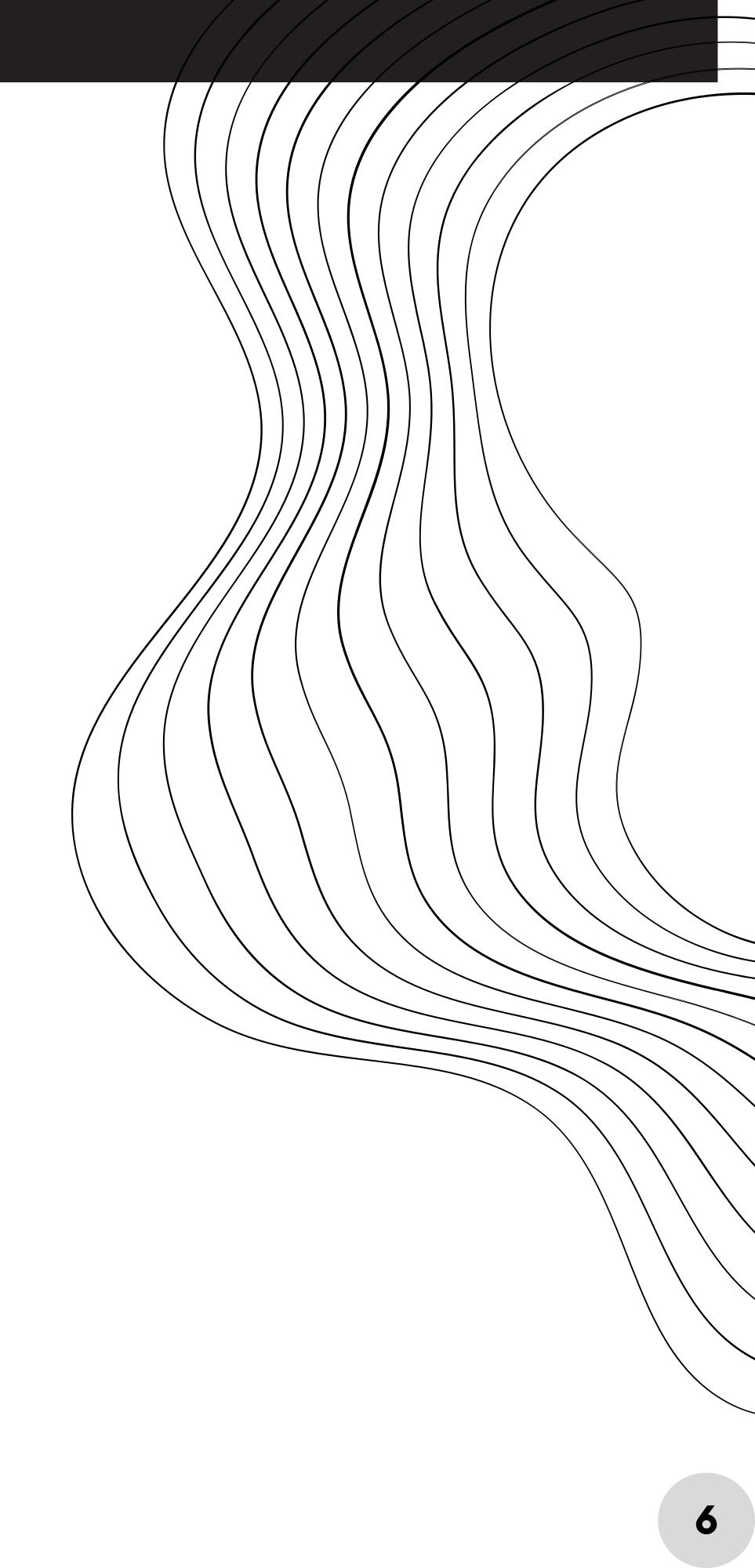


## KDWV BOARD MEMBER, DRINOR SELMANAJ, JOINS FORBES TECHNOLOGY COUNCIL

KDWV congratulates its board member, Drinor Selmanaj, on his remarkable achievement—joining the Forbes Technology Council!

His visionary approach to innovation and cybersecurity has already made an incredible impact in Kosovo and beyond, and this recognition is a testament to his leadership and forward-thinking mindset.





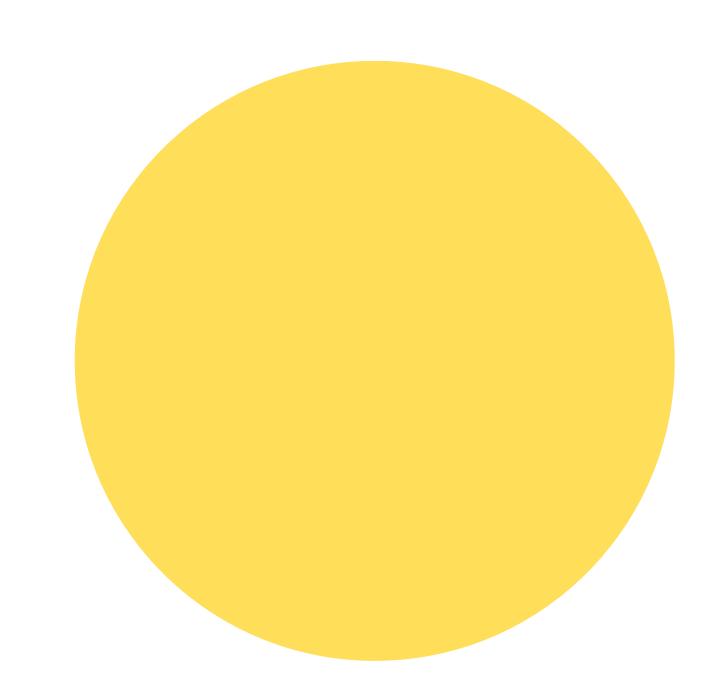
#### #MEMBERSINFOCUS: EXCITING

#### DEVELOPMENTS FROM OUR MEMBERS!

#### KDWV member, Numarics announces plan to merge with radicant bank!

This partnership unites two industry leaders from the fintech and banking sectors, paving the way for a fully integrated digital platform designed to transform the way individuals and SMEs handle their financial and administrative operations.

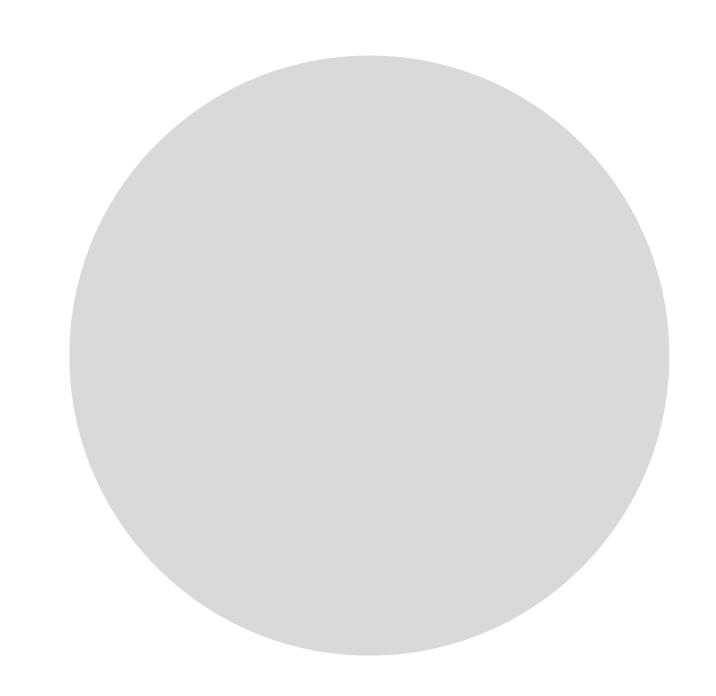
Best wishes to the newly formed radicant team as they embark on this journey, driving forward innovation and sustainable financial solutions.



#### KDWV Member Horn & Co Analytics SHPK in Kosovo Receives Prestigious DAK Accreditation!

KDWV is delighted to announce that Horn & Co Analytics SHPK in Kosovo has achieved the DAK accreditation. This significant milestone reflects the dedication and commitment of the Horn & Co team to excellence.

This accreditation further strengthens the trust and confidence of clients and partners, contributing to the setting of new benchmarks of reliability and quality within the industry.



## THE IDEAS PARTNERSHIP: A CHANCE FOR EVERYONE TO MAKE A DIFFERENCE IN THE COMMUNITY AND ENVIRONMENT!



In this edition, KDWV is going off the beaten path and sharing something different with you.

Introducing you with The Ideas Partnership (TIP): an NGO focused on addressing environmental, educational, and social challenges in marginalized communities in Kosovo, particularly among the Roma, Ashkali, and Egyptian communities.

They offer support through education programs, social enterprises, and volunteer initiatives. Their work also extends to environmental preservation, cultural heritage projects, and empowering women and children. The organization relies on donations and volunteers to drive sustainable community change.

"After a decade in improvised cold concrete spaces with inappropriate access, the children we work with – and the young mothers and those with special needs, and anyone from the local community who needs somewhere to come together and speak and develop – have a bright, clean, modern, easy-access space designed according to green principles and built by, with and for local people. We're still raising money to finish making all the classrooms operational..."

At TIP donations are welcome, volunteering greatly appreciated, and doors always open.

For more information, visit The Ideas Partnership.

#### NEWSLETTER 25/10

Our newest members come from different backgrounds with a wide range of expertise.

Throughout their journey with KDWV, these companies will gain access to a thriving network of over 200 German and Kosovar member companies, establishing and deepening cooperation through valuable networking opportunities. KDWV will support their business expansion from Kosovo to Germany and vice versa, providing expert assistance at every step.

advocate We members, our representing their to the interests government, while offering tailored support and advice on legal matters, compliance, ISO standards, and partner connections. With a database of over 12,000 German experts across 40 KDWV industries, brings German expertise directly to its members!

Tap into our experienced professionals to facilitate investments between Kosovo and Germany, and enhance your company's visibility through KDWV's channels, publications, and exclusive events!

# MEWUNDS ITS NEW MEMBERS!





























## BECOME A KDWV

MEMBER!

Network, connect, expand, and elevate: Join over 200 German and Kosovar member companies.

Greta Kazia
Head of Finance,
Human Resources and Organization

Contact Greta greta.kazia@oegjk.org



