



UPCOMING EVENTS IMPORTANT DATES

SEPTEMBER 6-10

Resource Transformation (Electrical & Electronic Equipment), Berlin

SEPTEMBER 7-15

88th International Trade Fair of Thessaloniki, Thessaloniki

SEPTEMBER 12

Nearshoring through Decarbonization in the Western Balkans, Budva

SEPTEMBER 17-22

IAA Mobility (Transportation, Auto parts), Hannover

September 18-19

DMEXCO (ICT, Services, Digital Marketing), Cologne

SEPTEMBER 21

STREETFEST, Pristina

SEPTEMBER 24

10 Years Berlin Process – The Western Balkans as an Economic Area on the Way to the EU, Berlin

SEPTEMBER 24

Ost-West Forum BAYERN 2024, Regensburg

SEPTEMBER 24-27

INNO Trans, Berlin

OCTOBER 1

SUBEX, Pristina

OCTOBER 2-3

2nd German-Kosovar Economic Forum, Pristina

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Get featured in
our upcoming
edition!

HOW KDWW HELPS YOUR JOURNEY

1. CREDIBILITY

Member companies are associated with KDWW not only for the services it offers but also for the credibility and recognition that KDWW has as a brand, both in Germany and Kosovo. Since KDWW's mandate and mission is to strengthen German-Kosovar economic relations, German companies or those collaborating with Germany gain additional recognition as a German investment in Kosovo by becoming members of the Chamber. Thus, they proudly become part of the German-Kosovar community through KDWW.

2. NETWORKING

KDWW members have access to a wide network of professionals, industry leaders, political leaders, and university representatives, including contacts in Germany and Kosovo, with access to a network of over 2500 people.

3. REPRESENTATION OF INTERESTS

KDWW is very active in advocacy and representing the interests of its members towards the government. KDWW receives input for its advocacy work through its six Clusters and the networks Clean Energy Network, FINTECH Kosovo, and Clean Call Alliance. Join the Clusters and contribute in this direction for your sector!

4. SENIOR EXPERT SERVICE

Through the Senior Expert Service in Kosovo, KDWW brings German expertise to its member companies in 40 different industries, from a database of over 12,000 German experts.

5. TRAININGS AND WORKSHOPS

KDWW offers trainings and workshops, especially on topics related to trends and regulations in the German market (e.g., German Supply Chain Due Diligence Law).

6. STUDIES AND RESEARCH

KDWW processes statistics and data throughout the year and publishes reports in German and English. Members for Members: Opportunities for discounts on services and products from members for members.

7. COLLABORATION OPPORTUNITIES

Opportunities for collaboration on projects, research, and initiatives with other members and German companies, through activities and delegations organized in Kosovo and Germany, including B2B meetings.

8. SUPPORT AND ADVICE

KDWW employs qualified professionals with knowledge of the German language and both the German and Kosovar markets and offers consultations on legal issues, compliance, ISO standards, finding partners, and facilitating German investments in Kosovo and Kosovar investments in Germany.

9. MARKETING

Opportunities to increase visibility through KDWW channels, publications, and events organized by KDWW.

10. COMMUNITY ENGAGEMENT

Many members offer pro bono work for the KDWW business community, such as trainings and consultations, contributing to the responsible development of the community and the business climate in Kosovo.

KDWW also offers personalized paid services, including business establishment in Kosovo and Germany, franchising, joint ventures, partner searches, supplier searches, and legal consultations.

DIRECTOR'S NOTE

Dear KDWW Members and Friends,

Welcome to the KDWW newsletter! Here, we bring you the latest on our activities, highlight members making waves, share success stories and key updates that shape German-Kosovar economic relations.

This space is all about connection—whether through new partnerships, exciting events, or industry insights that help you stay ahead. Each edition features inspiring stories of progress and opportunities for collaboration, ensuring you're always in the loop on what matters most.

Feel free to reach out - share your news, ideas, and feedback — let's keep building bridges between Germany and Kosovo together!

Warm regards,

Nora Hasani
Executive Director
KDWW



GERMAN-KOSOVAR ECONOMIC ASSOCIATION MEETING STATE SECRETARY DR. MARK SPEICH: STRENGTHENING PARTNERSHIP AND EXCHANGING OPPORTUNITIES FOR SUSTAINABLE DEVELOPMENT!

The Executive Director of the German-Kosovar Business Association, Nora Hasani, had the pleasure of welcoming a delegation from the North Rhine-Westphalia (NRW) State Chancellery, led by State Secretary Dr. Mark Speich, at the Training and Innovation Park - ITP Park in Prizren.

State Secretary Dr. Speich was welcomed by the ITP management, Hans-Jürgen Cassens and Muhamed Rexhepi, along with the German Deputy Ambassador, Matthias Conrad, and the Director of the German-Kosovar Business Association.

During the visit, State Secretary, Dr. Speich, was informed about the economic cooperation between Germany and Kosovo, German investments in Kosovo, and, in particular, investments coming from the North Rhine-Westphalia (NRW) region.

Director Hasani also updated him on her visit to NRW, where she had the opportunity to visit three factories of the member company ZILONIS, a leading German manufacturer of thermal pumps, which has established a representative office in Kosovo and plans to relocate a portion of its production there.



The State Secretary was informed about the German-Kosovar Economic Forum as well, which is expected to host over 600 representatives from German and Kosovar companies. This forum, as one of the largest conferences in Kosovo, represents the key meeting point for the German-Kosovar business community.



HAVE YOU REGISTERED FOR SUBEX YET?

SUBEX is organized by the German Foreign Chamber (AHK) in North Macedonia in collaboration with the German-Kosovar Chamber of Commerce (KDWV-OEGJK) and the German Association of Industry and Trade in Albania (DIHA).

What is SUBEX, and what does this B2B event mean for global supply chains?

SUBEX is a platform for collaboration opportunities and B2B meetings between German companies operating in the region and companies from the Western Balkans in industries such as metal, lighting (electrical), automotive, the agricultural food sector, wood, textiles, transportation & logistics, and IT for industry.

As part of SUBEX, there will be 1 conference, 4 workshops, 100 B2B meetings, and a trade fair with booths. The goal is to connect German companies with regional suppliers and showcase the region's potential as a supply market for German businesses.

Registration for participation in B2B meetings for buyers and suppliers started on August 15, 2024, while matchmaking started on September 1, 2024, and is still open.



- Registration for the conference, workshops, and B2B meetings can be done here: [Home | SUBEX 2024 \(b2match.com\)](https://www.b2match.com).
- For an overview of last year's event, we are also sharing a link with footage from SUBEX: <https://www.youtube.com/watch?v=RjFMTgPihec>.

KDWV AND MEMBER COMPANIES MET WITH THE DEPUTY EXECUTIVE DIRECTOR OF KBRA

As part of our mission to strengthen cooperation and dialogue between the private sector and state institutions, KDWV, together with representatives of legal member companies, visited the offices of the ARBK, where they were received by the Deputy Executive Director, Ms. Lebibe Haliti.

During the meeting, attendees were informed about the latest developments in ARBK, the Beneficial Owners Register, and the new Law on Trade Companies. Discussions also addressed the concerns and challenges these companies face in their daily work regarding ARBK procedures. Proposals and recommendations were presented to optimize and simplify ARBK work processes.

The meeting aimed to facilitate cooperation between kdwvlegal member companies and the Kosovo Business Registration Agency (ARBK).

KDWV'S PARTICIPATION IN THE SECTORAL ENERGY FORUM

The German-Kosovar Business Association (KDWV) was pleased to take part in today's Sectoral Energy Forum, a significant event that brought together key stakeholders from both the private and public sectors. The forum served as a platform to address the pressing challenges businesses encounter when trying to access the electricity grid.

Among the main topics of discussion were the need for harmonizing existing frameworks by streamlining regulations and processes, as well as improving coordination between local and central government to better manage administrative requirements.

KDWV remains committed to supporting and strengthening the dialogue between the public and private sectors, fostering collaboration for meaningful solutions.

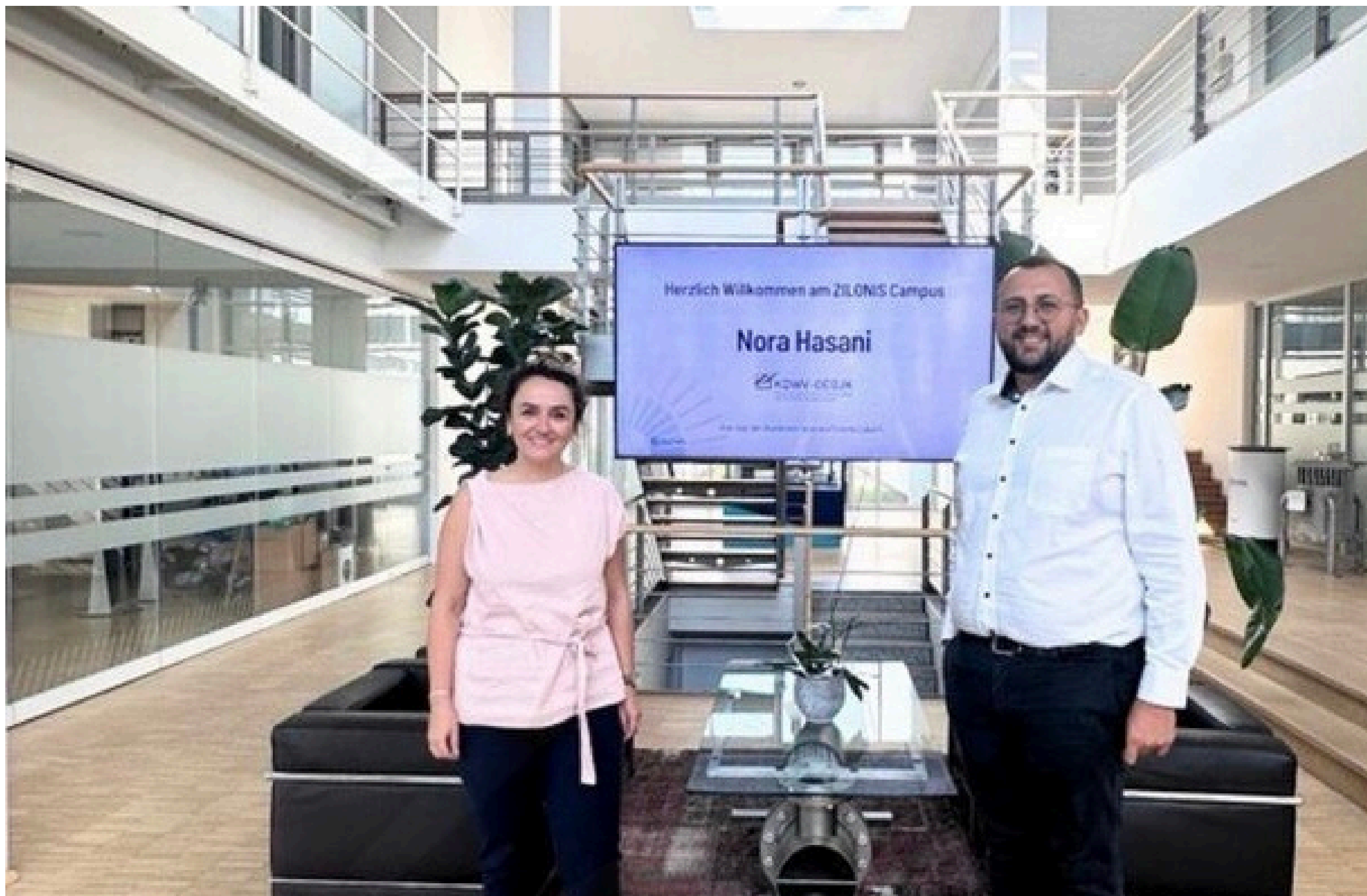


KDWV EXECUTIVE DIRECTOR NORA HASANI VISITS ZILONIS: ADVANCING INNOVATION AND SUSTAINABILITY IN INDUSTRIAL PROCESSES

Nora Hasani, the Executive Director of the Kosovo-German Business Association (KDWV), paid a visit to the ZILONIS campus last weekend, at their production sites in Westerwald and Siegerland, where she also toured three of the company's factories.

KDWV member, ZILONIS, is a global leader in the manufacture of heat exchangers, apparatus, and containers, and is at the forefront of merging innovation with traditional industries.

Their products play a vital role in the sustainable management of heat and environmentally friendly energy solutions. With production sites in Westerwald and Siegerland, ZILONIS is committed to reducing CO2 emissions in industrial processes and advancing a greener future. Their ongoing partnership with KDWV continues to foster collaboration aimed at driving innovation and sustainability in both Germany and Kosovo.



QUIPU CELEBRATES NEW OFFICE OPENING IN PRISTINA

Quipu has officially opened its new office in Pristina, marking a significant milestone in its 20-year journey of excellence in IT for banking. Established in 2004 in Frankfurt, Germany, Quipu GmbH began by providing IT solutions and software development for financial institutions. Over the years, Quipu has developed and implemented a comprehensive range of software solutions for commercial banks, including services for small and medium enterprise lending, treasury operations, electronic banking, and CRM.

At the official opening ceremony, KDWV Executive Director Nora Hasani delivered a speech, highlighting the significance of this expansion and the collaborative success behind it.



INVITATION TO CELEBRATE 25 YEARS OF GERMAN DEVELOPMENT COOPERATION IN KOSOVO

We are pleased to extend an invitation to mark the 25th anniversary of German Development Cooperation in Kosovo. In collaboration with GIZ and KfW, the German Embassy will be hosting a Street Fest open to all citizens.

Event Details

Date: Saturday, 21st of September

Time: 10:00 - 16:00

Location: Square Zahir Pajaziti, Pristina

We welcome you to join us in celebrating this milestone with an afternoon of different activities, refreshments, and the opportunity to engage with partners and the broader community.

EXCLUSIVE DISCOUNT ON EPPC TRAININGS FOR KD WV MEMBERS

As part of the **#Member4Members** service, the Ethics and Public Policy Center (EPPC) is offering a 5% discount for all KD WV members on selected trainings during September and October.

Key courses include

- **Self-Management and Team Leadership,**
- **Negotiation Skills,**
- **and Transitioning from Specialist to Manager,**
- **along with a Premium Training on Artificial Intelligence (October 1-2 in Tirana).**

KDWV AT THE “NEARSHORING THROUGH DECARBONIZATION IN THE WESTERN BALKANS: PRIVATE SECTOR VIEWS ON CHALLENGES AND OPPORTUNITIES” CONFERENCE IN BUDVA

During the conference, findings from the regional study on the impact of decarbonization and the Carbon Border Adjustment Mechanism (CBAM) on the competitiveness and economy of the Western Balkans, were presented and discussed.

Kushtrim Grainca, representative of MUNDA Kosova, was part of the panel discussion on Challenges, Opportunities, and Recommendations regarding “Nearshoring through Decarbonization in the Western Balkans.”

Besarta Hyseni, on the other hand, participated in this conference as a representative of KDWV.



CALL FOR SUPPORT: "THE LIBRARY PROJECT KOSOVA"

"The Library Project of Kosova," is a non-profit organization addressing the literacy crisis in Kosovo, with the aim to develop reading comprehension among children and young adults in Kosovo.

The organization is planning on creating a reading space in Prishtina, at the Palace of Youth and Sports. This space is thought to be designed for the younger generation, foster a passion for reading and education, and create a sense of community through a wide range of engaging activities and programs.

The project has already received support from the Municipality of Pristina, but to bring this vision to life, your contribution can make a meaningful impact.

For detailed information on the project, contact libraryproject.kosova@gmail.com

BECOME A KDWV MEMBER!

Network, connect, expand, and elevate:
Join over 200 German and Kosovar
member companies.

Greta Kazia
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Human Resources and Organization

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