

UPCOMING EVENTS IMPORTANT DATES

04 NOVEMBER

Meeting of the Transport and Logistics Cluster with the Director of the Operations and Border Directorate at the Customs of the Republic of Kosovo; Pristina

04 NOVEMBER

Info-session "Mundësitë e Aplikimit dhe Financimit për Pjesëmarrjen e Kompanive Vendore në Paniret në Gjermani, Austri dhe Zvicër për vitin 2025;" Pristina

06 NOVEMBER

"Renewable Energy Sources as the Biggest Piece of the Energy Puzzle;" Skopje

06 NOVEMBER

"Business After Hours;" Pristina

12 NOVEMBER

Takimi i Klasterit për Arsim dhe Aftësim Profesional; Pristina

13-15 NOVEMBER

59th Symposium Procurement and Logistics; Berlin

18-22 NOVEMBER

Professional Education Week; Pristina

20 NOVEMBER

Meeting of the Clean Call Alliance (CCA); Pristina

18-24 NOVEMBER

Global Entrepreneurship Week; Pristina

25-29 NOVEMBER

Cluster Meetings; Pristina

25-29 NOVEMBER

N4CEB Business Breakfast; Pristina



LinkedIn



Facebook



Instagram

JUMP TO WHAT YOU'RE LOOKING FOR

01

HOW KDWV HELPS YOUR JOURNEY

02

DIRECTOR'S NOTE

03

LOOKING TO INVEST IN KOSOVO? THIS IS THE
WAY TO DO IT!

04

SEIZING OPPORTUNITIES: THE INFO SESSION ON
TRADE FAIRS IN 2025

05

KDWV ADDRESSES THE LONG WAITING LINES AT
THE MERDARE BORDER CROSSING

06

AN EVENING OF NETWORKING: BUSINESS AFTER
HOURS

07

SUCCESSFUL ADVOCACY FOR ACCURATE
REPRESENTATION ON GERMAN FINANCIAL PLATFORMS

08

A WEEK WITH SENIOR EXPERT SERVICE (SES) IN BONN!

09

FOSTERING REGIONAL COOPERATION FOR CLEAN
ENERGY: KDWV AT THE MARES CONFERENCE ON
RENEWABLE ENERGY

10

#MEMBER4MEMBERS: EXCLUSIVE DISCOUNT FOR KDWV
MEMBERS ON EPPC TRAININGS!

11

PUBLIC CONSULTATION ON THE DEVELOPMENT OF
KOSOVO'S FINANCIAL MARKETS FRAMEWORK

12

"TOWARDS A SUSTAINABLE FUTURE: KOSOVO'S
STRATEGY FOR ENERGY TRANSITION AND CONSUMER
PROTECTION"

13

A WEBINAR ON "CREATING GENDER-INCLUSIVE
VOCATIONAL EDUCATION AND TRAINING AND
ECONOMIES FOR ALL"

14

IMF MISSION REVIEW: ECONOMIC INSIGHTS AND FUTURE
DIRECTIONS FOR KOSOVO

15

FINDING A FOREVER HOME FOR KDWV'S LITTLE FRIEND!



Get featured in
our upcoming
edition!

HOW KDWW HELPS YOUR JOURNEY

1. CREDIBILITY

Member companies are associated with KDWW not only for the services it offers but also for the credibility and recognition that KDWW has as a brand, both in Germany and Kosovo. Since KDWW's mandate and mission is to strengthen German-Kosovar economic relations, German companies or those collaborating with Germany gain additional recognition as a German investment in Kosovo by becoming members of the Chamber. Thus, they proudly become part of the German-Kosovar community through KDWW.

2. NETWORKING

KDWW members have access to a wide network of professionals, industry leaders, political leaders, and university representatives, including contacts in Germany and Kosovo, with access to a network of over 2500 people.

3. REPRESENTATION OF INTERESTS

KDWW is very active in advocacy and representing the interests of its members towards the government. KDWW receives input for its advocacy work through its six Clusters and the networks Clean Energy Network, FINTECH Kosovo, and Clean Call Alliance. Join the Clusters and contribute in this direction for your sector!

4. SENIOR EXPERT SERVICE

Through the Senior Expert Service in Kosovo, KDWW brings German expertise to its member companies in 40 different industries, from a database of over 12,000 German experts.

5. TRAININGS AND WORKSHOPS

KDWW offers trainings and workshops, especially on topics related to trends and regulations in the German market (e.g., German Supply Chain Due Diligence Law).

6. STUDIES AND RESEARCH

KDWW processes statistics and data throughout the year and publishes reports in German and English. Members for Members: Opportunities for discounts on services and products from members for members.

7. COLLABORATION OPPORTUNITIES

Opportunities for collaboration on projects, research, and initiatives with other members and German companies, through activities and delegations organized in Kosovo and Germany, including B2B meetings.

8. SUPPORT AND ADVICE

KDWW employs qualified professionals with knowledge of the German language and both the German and Kosovar markets and offers consultations on legal issues, compliance, ISO standards, finding partners, and facilitating German investments in Kosovo and Kosovar investments in Germany.

9. MARKETING

Opportunities to increase visibility through KDWW channels, publications, and events organized by KDWW.

10. COMMUNITY ENGAGEMENT

Many members offer pro bono work for the KDWW business community, such as trainings and consultations, contributing to the responsible development of the community and the business climate in Kosovo.

KDWW also offers personalized paid services, including business establishment in Kosovo and Germany, franchising, joint ventures, partner searches, supplier searches, and legal consultations.

DIRECTOR'S NOTE

Dear KDWW Members and Friends,

Welcome to the KDWW newsletter! Here, we bring you the latest on our activities, highlight members making waves, share success stories and key updates that shape German-Kosovar economic relations.

This space is all about connection—whether through new partnerships, exciting events, or industry insights that help you stay ahead. Each edition features inspiring stories of progress and opportunities for collaboration, ensuring you're always in the loop on what matters most.

Feel free to reach out - share your news, ideas, and feedback — let's keep building bridges between Germany and Kosovo together!

Warm regards,

Nora Hasani
Executive Director
KDWW



LOOKING TO INVEST IN KOSOVO? THIS IS THE WAY TO DO IT!

Jointly delivered by the German-Kosovar Business Association (KDWW) and Innovation & Training Park in Prizren (ITP), the GoGlobal and Soft-Landing service packages will help your journey to a successful investment in Kosovo.

Shortening long procedures while providing solutions to common challenges most foreign investors face during the process, these packages cover a wide range of services, including (but not limited to):

- Support with Recruitment;
- Business and Bank Registration;
- Mediator Services;
- Backstopping during settling stage;
- Webinar: Doing Business in Kosovo; etc.

With ongoing support, from recruitment assistance to comprehensive business registration, we're here to help you navigate the process with confidence, begin your investment journey and seize the opportunities within Kosovo's vibrant market!

ITP Prizren: itp-prizren@giz.de
 KDWW: info@oegjk.org



SOFT-LANDING AS A SERVICE

This service is jointly delivered by ITP Prizren and KDWW-OEGJK for German investors.

Support with Recruitment

Access to a pool of digital talents (junior), or necessary links with headhunting companies for senior staff recruitment (CXO).

Webinar: Doing Business in Kosovo

Preparedness in doing business in Kosovo, including business culture and environment.

Ecosystem Links

Linking your business through a network of partnerships and participate on up to 5 events within one year.

Backstopping during settling stage

Regulatory and compliance support, to ensure compatibility with the necessary local laws and regulations.

Business and Bank Registration

Advice and support for registering your business and opening relevant accounts needed for doing business domestically.

Mediator Services

Full search and identification of specific partners, clients, or suppliers. Arrange up to 2 meetings in either virtual or in-person.

Available only as a service package and excludes all costs related to business residency at ITP Prizren.

EUR 1,200.00 / Package Request

The limited offer is available until MAR 2025.

*Package includes 1-year membership in KDWW.



Each element can be booked separately. This limited offer is available until MAR 2025

GoGlobal AS A SERVICE

This service is jointly delivered by ITP Prizren and KDWW-OEGJK for the tenants of ITP Prizren only.

Webinar: Business and Germany

Preparedness in doing business with Germany, including business culture and environment.

Per Request **EUR 349.00** 4 hours
EUR 69.80 - Subsidized Price

Go-To-Market: Germany

We get up to 5 relevant cold contacts from a potential partner search. Find your next client, partner, or supplier in Germany.

Per Request **EUR 349.00** 5 Contacts
EUR 69.80 - Subsidized Price

German Fairs – B2B Events

Get information on all related B2B events, fairs, and conferences related to your industry.

Monthly Updates **EUR 349.00** Annually
EUR 69.80 - Subsidized Price

Mediator Services

Arrange up to 2 meetings in either virtual or in-person settings and facilitate the meetings, as necessary (excluding travel)

Per Request **EUR 349.00** 2 Meetings
EUR 69.80 - Subsidized Price

Digital Promotional Article

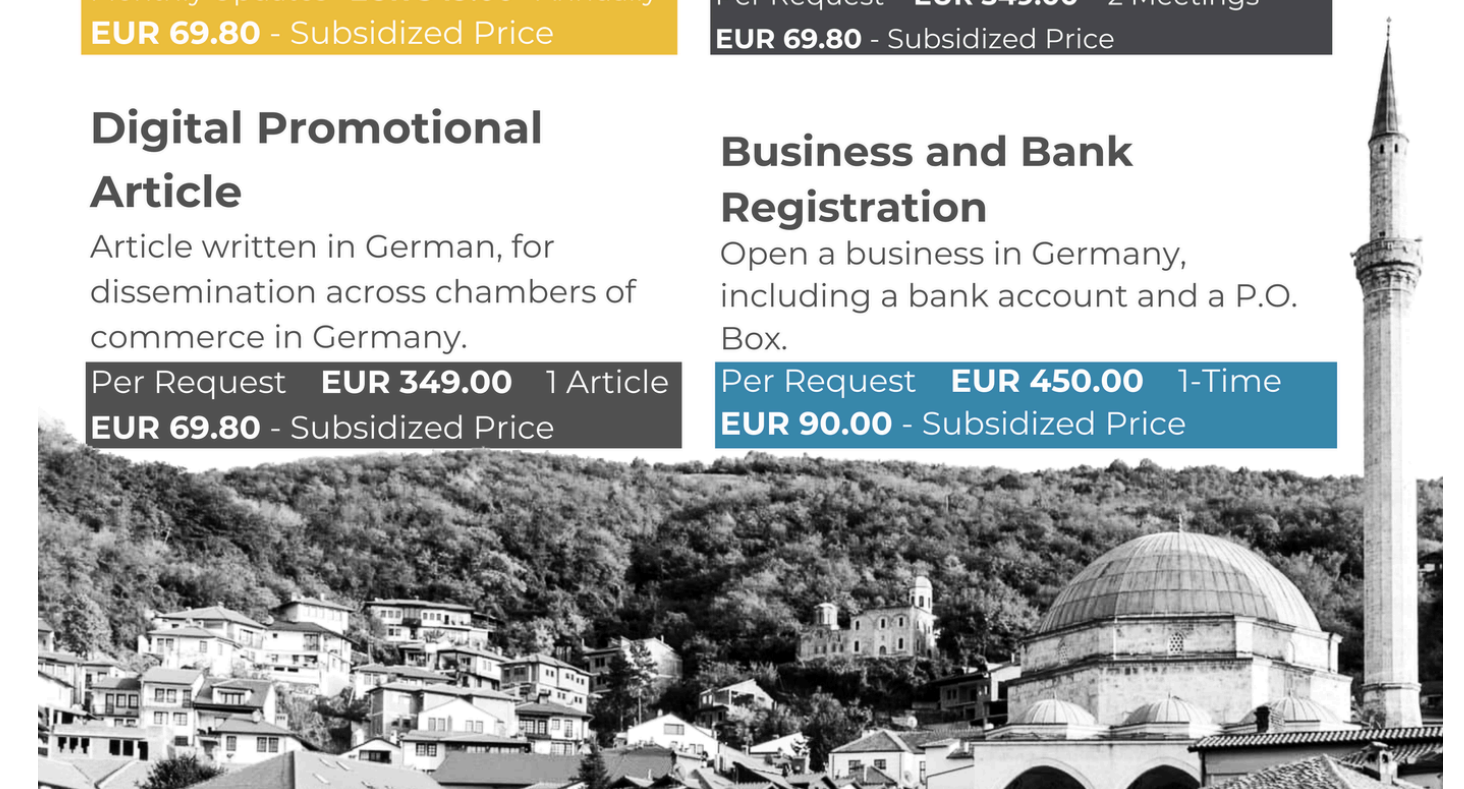
Article written in German, for dissemination across chambers of commerce in Germany.

Per Request **EUR 349.00** 1 Article
EUR 69.80 - Subsidized Price

Business and Bank Registration

Open a business in Germany, including a bank account and a P.O. Box.

Per Request **EUR 450.00** 1-Time
EUR 90.00 - Subsidized Price



SEIZING OPPORTUNITIES: THE INFO SESSION ON TRADE FAIRS IN 2025

The German-Kosovar Business Association (KDWV), in partnership with ADVANTAGE AUSTRIA Pristina and Kosovo Investment and Enterprise Support Agency (KIESA), hosted an engaging info session to explore exciting opportunities for local companies to participate in trade fairs across Germany and Austria in 2025.

Speakers including Besarta Hyseni (KDWV), Luan Dalipi (Chief of Staff to the Prime Minister), Zef Dedaj (KIESA), and Vjosa Huruglica (ADVANTAGE AUSTRIA), provided valuable insights on available funding options, as well as the support from KIESA to help businesses access global markets. With KIESA's expanded budget, Kosovar companies can now attend international trade fairs, especially in high-demand sectors like ICT and industrial production.

The session highlighted the vast potential for growth, networking, and partnership-building at major trade fairs in Germany and Austria in 2025.



KDWV ADDRESSES THE LONG WAITING LINES AT THE MERDARE BORDER

This week, KDWV addressed the issue of long waiting lines at the Merdare border crossing due to the changes in customs transit for partial shipments and the double control of Serbian goods.

As part of the Transport and Logistics Cluster meeting of the German-Kosovar Business Association (KDWV), KDWV held a meeting with Mr. Fahri Gashi, Director of the Operations and Border Directorate at the Customs of the Republic of Kosovo.

Continuing our efforts to take steps toward improvements, we remain committed to developing the transport and logistics sector in Kosovo, the discussions focused on identifying the challenges and the opportunities to provide solutions.

Through dialogue and collaboration with governmental and legal structures, KDWV consistently advocates for its members by creating a more efficient and favorable environment for businesses in this sector.



AN EVENING OF NETWORKING: BUSINESS AFTER HOURS

In a pleasant setting, KDWV members gathered for Business After Hours.

During the event, the members had the opportunity to exchange ideas, socialize, and explore collaboration opportunities.

This networking event was sponsored by our member company, Creative Education.

Creative Education offers high standards and a wide range of courses at all levels, dedicated to creating optimal conditions for effective and successful learning. Their adaptable and efficient program, combined with contemporary materials, dedicated instructors, advanced technology, and a welcoming environment, brings strong results for students.

Thank you for your participation!



SUCCESSFUL ADVOCACY FOR ACCURATE REPRESENTATION ON GERMAN FINANCIAL PLATFORMS

The German-Kosovar Business Association (KDWW) welcomes the successful advocacy for the correct representation of the Republic of Kosovo on the platforms of the Bundesbank and Commerzbank in Germany.

Following KDWW's efforts in raising this concern with Kosovo's Ministry of Foreign Affairs and Diaspora and the German Embassy in Pristina, Kosovo is now accurately represented, without any association with Serbia.

This important adjustment reflects our commitment to Kosovo's rightful international recognition.

We congratulate Kosovo's Ministry of Foreign Affairs and Diaspora on this achievement.

A WEEK WITH SENIOR EXPERT

SERVICE (SES) IN BONN!

SES welcomed guests representing Albania, Kazakhstan, Colombia, Kosovo, Laos, Pakistan, Peru, the Philippines, Serbia, and Sri Lanka as part of their multi-day workshop program—a platform where ideas could flow freely and mutual support and cooperation could flourish.

KDWV's Executive Assistant & SES Service Representative, Elena Elshani, joined other representatives in this multi-day workshop, participating in discussions focused on shared challenges and innovative solutions, each bringing unique insights from their regions.

Highlights include the informative discussions on Sustainable Development Goals (SDG) as well as the Federal Ministry for Economic Cooperation and Development (BMZ); and the Executive Director of SES, Marion Sondemann's presentation.

This workshop presented a unique opportunity to strengthen international connections and contribute to an open, collaborative global exchange.



FOSTERING REGIONAL COOPERATION FOR CLEAN ENERGY: KDWV AT THE MARES CONFERENCE ON RENEWABLE ENERGY

On November 6, the German-Kosovar Business Association (KDWV) participated in the second MARES Conference in Skopje, bringing together energy leaders to discuss renewable energy under the theme “Renewable Energy Sources as the Biggest Piece of the Energy Puzzle.”

KDWV’s participation was facilitated through its Network for Clean Energy Businesses (N4CEB), following a regional cooperation agreement with the Macedonian Association of Renewable Energy Sources (MARES) and the Association of Renewable Energy Sources in Bosnia and Herzegovina. This collaboration, supported by GIZ’s “Green Agenda” project, aims to accelerate the Western Balkans’ transition to clean energy by fostering partnerships, facilitating knowledge exchange, and driving strategic initiatives to promote renewable energy adoption across the region.

KDWV remains committed to advancing renewable energy initiatives and fostering sustainable regional partnerships.



#MEMBER4MEMBERS: EXCLUSIVE DISCOUNT FOR KD WV MEMBERS ON EPPC TRAININGS!

EPPC is offering a 10% discount on the upcoming trainings in November for all KD WV members.

This is a great opportunity to enhance your professional skills. Trainings available this month include:

1. **Self-Management and Team Leadership**; Trainer: Erald Pashaj
2. **Ethics and Communication at Work**; Trainer: Xhensila Tollozhina
3. **Effective Presentation Skills for Financial Data**; Trainer: Erald Pashaj
4. **Sales Assessment Workshop**; Trainer: Neila Hoxha

Don't miss out on this valuable chance to invest in your professional development. To claim your exclusive discount, **contact kosovo@eppc.al** today!

PUBLIC CONSULTATION ON THE DEVELOPMENT OF KOSOVO'S FINANCIAL MARKETS FRAMEWORK

The public consultation for the "**Concept Document for the Development of the Regulatory Framework for Financial Markets,**" initiated by the Government of Kosovo as part of the National Development Plan, is now **open**. This initiative aims to create a sustainable and effective legal framework for the capital markets in Kosovo.

This document outlines the key issues in building an effective legal structure for capital markets in Kosovo. It seeks to provide new financing opportunities for businesses, encourage discussions on the benefits and challenges of capital markets, and guide the development of the legal framework in this area.

The deadline for submitting comments is **November 27, 2024**. We encourage all interested parties to review the document and provide their feedback. For further details, the document can be accessed via the provided link. Comments and feedback should be directed to: **art.jashari@rks-gov.net**.

"TOWARDS A SUSTAINABLE FUTURE: KOSOVO'S STRATEGY FOR ENERGY TRANSITION AND CONSUMER PROTECTION"

On November 6th, experts gathered for a significant discussion on Kosovo's energy transition, organized by the Institute for Development Policy (INDEP) and supported by Heinrich Böll Stiftung (HBS). The event focused on addressing critical issues surrounding energy poverty and environmental challenges in the country.

The report presented at the event emphasizes the urgent need for targeted protections for vulnerable consumers struggling with high energy costs. It outlines plans for subsidies, energy efficiency improvements in housing, and support for renewable energy solutions that can help reduce long-term energy bills. Given Kosovo's heavy reliance on lignite, the transition to cleaner energy sources is crucial not only to alleviate energy poverty but also to protect public health and reduce environmental costs.

Key goals of Kosovo's energy transition strategy include achieving 35% renewable energy by 2031, primarily through wind, solar, and biomass. The strategy also aims to improve air quality and strengthen energy infrastructure to enhance energy security. By focusing on enhancing consumer protection, especially for vulnerable groups, and advancing energy efficiency, the strategy seeks to reduce the country's dependence on lignite. This transition is essential for fostering a sustainable and secure energy future for Kosovo.

For more information, view the full report [here](#).



A WEBINAR ON “CREATING GENDER-INCLUSIVE VOCATIONAL EDUCATION AND TRAINING AND ECONOMIES FOR ALL”

Organized by Regional Challenge Fund (RCF), this webinar gathers experts, vocational providers, and leaders to discuss the challenges and solutions while sharing practical solutions and exchanging strategies regarding gender inclusivity within VET in WB6.

Topics that will be covered by the experts throughout this webinar include:

- Analysis of education, training, and employment data for women in the Western Balkans.
- Exploration of demand and supply-side obstacles to achieving gender parity in vocational education and training (VET) and various occupations.
- Open discussion on strategies and solutions for promoting gender inclusivity in VET and employment.

Date: Friday, 15 November, 2024 | 14:00 CET

Format: Zoom

Registration form: [Webinar Registration - Zoom](#)

For detailed information on the webinar click [here](#).

IMF MISSION REVIEW: ECONOMIC INSIGHTS AND FUTURE DIRECTIONS FOR KOSOVO

The IMF Third Review Mission for Kosovo's Stand-By Arrangement (SBA), Resilience and Sustainability Fund (RSF), and Article IV Consultation took place from October 28 to November 12, 2024. During the visit, the IMF evaluated Kosovo's economic progress and engaged in discussions on key reforms.

On November 8th the IMF mission presented its analytical work on four critical topics that have been central to Kosovo's economic discussions:

- 1. Financial Buffers in a Euroized Economy** – The session explored the importance of maintaining financial stability in a country with a predominantly euroized economy.
- 2. Challenges of Pension Reform in Kosovo** – The IMF team discussed the complexities of pension reform in Kosovo and proposed potential solutions for ensuring the system's sustainability and fairness.
- 3. Labor Market, Migration, and Gender** – This presentation focused on the dynamics of Kosovo's labor market, the impact of migration, and the challenges related to gender disparities in the workforce.
- 4. ECB Monetary Policy Pass-through to Bank Interest Rates During Tightening** – The final topic examined how European Central Bank (ECB) monetary policies affect interest rates in Kosovo's banking sector, especially during tightening phases.

These discussions provided valuable insights into Kosovo's economic challenges and possible pathways for growth and stability.

FINDING A FOREVER HOME FOR KDWV'S LITTLE FRIEND!

This week, KDWV welcomed an unexpected visitor—a vulnerable, stray puppy in need of care found in front of our office building.

Initially timid and uncertain in her new surroundings, she soon settled in as a lively and curious presence, brightening the atmosphere around the office.

After a week filled with joy, playful interactions, and affection from our team, we found Roza a permanent home. She will now be safe, loved, and well-cared-for in a supportive environment.

With our hearts full, we are thankful to have been a part of Roza's journey to a warm and loving forever home.



BECOME A KDWW MEMBER!

Network, connect, expand, and elevate:
Join over 200 German and Kosovar
member companies.

Greta Kazia
Head of Finance,
Human Resources and Organization

Contact Greta
greta.kazia@oegjk.org





CONTACT US

Email

info@oegjk.org

Phone

+383 38 600 880

Address

Icon Tower (Floor 9)

Str. Bekim Fehmiu 110, 10000 Pristina, Kosovo